



## CAREERS

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### **Job Position Opening: *Sales Consultant – Full Time***

#### **Purpose**

Our team has been growing by leaps and bounds over the past few years. This month's job posting for a Sales Consultant position highlights that growth – we need more hands on deck!

Simply put, the purpose of a full time Sales Consultant is to match up our guests with great vehicles. With inventory ranging from trucks to exotics and \$10k - \$400k, the Sales Consultant must learn and get excited about unique inventory on a regular basis. With all kinds of clientele, you'll be working with some of Winnipeg's most educated and well-informed buyers.

Are you up for the challenge?

#### **Job duties include:**

- Meeting and understanding the needs of walk-in & online clientele
- Making guests feel comfortable and ensuring that they have a great car buying experience
- Mastering the sales process from the first point of contact to delivery
- Learning inventory daily so you can get excited about every vehicle on the lot and deliver key information to clients
- Responding to online inquiries within minutes and booking your own appointments
- Being a great team player who takes initiative when something needs to get done

#### **Requirements**

- Minimum Class 5 Driver's License
- Must know how to drive a manual transmission
- Motivation – the earnings potential is entirely up to you